

Message Text

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PAGE 01 TOKYO 03594 060752Z
ACTION COME-00

INFO OCT-01 EA-10 ISO-00 EB-08 DOE-11 SOE-02 /032 W
-----123439 060756Z /11

R 060737Z MAR 78
FM AMEMBASSY TOKYO
TO SECSTATE WASHDC 5829

C O N F I D E N T I A L TOKYO 3594

E.O. 11652: GDS
TAGS: ETRD, ENRG, JA, US
SUBJECT: IMPORT PROMOTION MISSION-ELECTRIC POWER GENERATING
EQUIPMENT

REF: TOKYO 3182

1. SUMMARY: IN RESPONSE TO OUR REPRESENTATIONS,
IMPORT PROMOTION MISSION NOW INCLUDES TWO REPS OF
JAPANESE ELECTRIC UTILITY INDUSTRY. WHILE THEY
WILL NOT BE AUTHORIZED TO PURCHASE LARGE NUCLEAR
REACTORS, EMBASSY SUGGESTS THEY BE SHOWN WHAT
WE HAVE TO OFFER. END SUMMARY.

2. EMBASSY IS NOT CLEAR ABOUT WHAT PLANS WASHINGTON
IS MAKING TO SCHEDULE TWO REPS OF JAPANESE ELECTRIC
UTILITY INDUSTRY ADDED TO IMPORT PROMOTION MISSION
(REF A). THEIR INCLUSION MARKS SOMEWHAT BELATED
GOJ RESPONSE TO OUR REPRESENTATIONS FOLLOWING RECEIPT
OF STATE 22469.

3. OUR SOURCES IN FOREIGN MINISTRY AND MITI TELL
US HOWEVER THAT UTILITY INDUSTRY REPS WILL NOT BE
AUTHORIZED TO REFLECT CHANGE IN GOJ POLICY
REGARDING PROCUREMENT OF FUTURE GENERATION OF
REACTORS (TOKYO 2177 AND 2459). FURTHER, THEY WILL
NOT BE AWARE OF FEELERS MADE TO EMBASSY (TOKYO 3567)
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PAGE 02 TOKYO 03594 060752Z

RE POSSIBLE ADVANCE PAYMENT FOR URANIUM ENRICHMENT SERVICES.

4. UNDER THE CIRCUMSTANCES EMBASSY SUGGESTS THAT
IF TIME PERMITS THEY BE GIVEN GOOD EXPOSURE TO
COST ADVANTAGES OF BUYING U.S. REACTORS EVEN THOUGH
THEY WILL SAY THEY HAVE NO AUTHORITY TO BUY.
THE EDUCATIONAL PROCESS SHOULD BE HELPFUL IF WE

DECIDE TO PURSUE SUBJECT LATER ALONG THE LINES
SUGGESTED BY EMBASSY.
MANSFIELD

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Message Attributes

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